

Aaron K. French

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EDUCATION

Michigan State University, East Lansing, MI

5/2016

Master of Business Administration, Eli Broad College of Business, Supply Chain

Juris Doctorate, MSU College of Law

Brigham Young University, Provo, UT

5/2012

Bachelor of Arts in International Relations

EXPERIENCE

Mantline Corporation, Mantua, OH

Director of Supply Chain

11/2023-present

- Design and implement inventory Control across 5 facilities. 3 facilities in Ohio, 1 in San Antonio, TX, and one in Santa Catarina, Mexico. Establish cadence and SOP of cycle counting, physical inventory, FIFO practice, refrigeration of perishable inventory and warehousing capacity.
- Maintained on time delivery (OTD) levels above 95%, and past due backlog below \$10K.
- Developed sourcing savings of \$400K by negotiation, sourcing switches, expanding dual or multiple sourcing of multiple categories. Raw Materials \$200K, indirect spend \$200k.
- Build our company's Tariff response across all business units, monitor changes and ensure compliance with tariff regulations.
- Direct reports: 13

Precision Castparts Co, Eastlake, OH

Eastlake Plant Manager

10/2023-11/2024

- Provide leadership and maintain a positive work atmosphere that will result in excellent relationships with customer, vendors, employees, co-workers, and supervisors
- Coordinate department priorities and communicate daily with the engineering, quality, production control, finance, human resources, other production areas, and vendor
- Ensure that all department production methods and practices are consistent with internal quality standards, customer requirements, and the AS9100 program

Control flow of product, materials and utilization of labor throughout departments

JOANN Stores, Hudson, OH

Corporate Supply Chain Project Manager

02/2022-05/2023

- Brought an Omni-Fulfillment-Center (OFC) project back on schedule. Project had no realistic due dates, was 1.5 years behind schedule, had no accountability to commitments, roles were ill-defined, and executive leadership support was flagging. The OFC began operations 09/28/2022, a little over 6 months after I arrived. I engaged Jocko Willink's Extreme Ownership model for the project, defined roles and kept individuals accountable with various functional leadership teams.
- Installed new Enterprise Warehouse Management system in 3 Distribution Centers and one OFC. Organized training, IT resources, managed DC General Managers and teams. Coordinated travel between facilities to ensure that processes were as standard across the organization as possible (accounting for building variation).
- Established critical chain project management best practices in supply chain function and working to expand that to the remainder of the organization.

Raytheon, Missile Systems, Tucson, AZ

RMD NG Integrated Supply Team Sr. Subcontract Manager

11/2020-12/2021

- Negotiate multi-year multimillion dollar contracts between Raytheon (RMD) and Northrop Grumman (NG) in service of Government contracts for the AIM-9X Sidewinder missile program.
- Coordinate delivery schedules of various contracts with requirements of factory to build units to meet contractual requirements. Required clear, consistent communication between operations

planners, buyers for other suppliers, material program managers and logistical/shipping teams. Used team managed project files and excel spreadsheets to update and maintain consistent delivery and utilization of material.

- Relationship building between RMD and NG teams. Leading rolling action item discussions and accountability tracking. Engaging team members that are falling behind or struggling to ensure they get the help they need
- Cost and price analysis exercises of every contract over \$2M to satisfy DFAR requirements.

Raytheon, Missile Systems, Tucson, AZ

Javelin Missile Development Material Program Manager

06/2018-11/2020

- Plan and implement supplier sourcing strategy that supports compliance with FAR/DFAR, program requirements and engineering expertise. Corrected non-compliant behaviors and achieved 0 findings in program compliance review for supply chain
- Built Handling Unit Matrix and Bill of Material for development programs that facilitated Integrated Master Scheduling while still being flexible and responsive. Improved Time to purchase order from 3 month average to 1.5 month average
- Decreased number of misplaced material from over 75 unique material IDs to 0 in partnership with Quality, Operations, Property and Logistics
- Attained Secret Level Clearance in 2019.

Raytheon, Missile Systems, Tucson, AZ

LDP Rotation, Logistical Analyst

06/2017-06/2018

- Implemented plans that sped dock-to-stock rates by 30% over 1 year at central distribution center receiving function
- Utilized Raytheon Six-sigma training to reduce holds on material receipts across all programs. This freed up \$20M worth of already available material sales in Q4 2017 that were otherwise on hold racks
- Created First-In-First-Out (FIFO) inventory management system for Paveway program that eliminated over \$30M of property tax exposure in Texas by rotating inventory between tax jurisdictions
- Built and executed weekly, monthly and daily metrics platforms to ensure data integrity, clarity and timeliness relative to business management needs

Raytheon, Integrated Defense Systems, Woburn, MA

LDP Rotation Subcontract Manager

06/2016-06/2017

- Managed \$12M spend across 7 programs driving on time delivery and driving an average of 3% savings across suppliers
- Built internal website utilizing Raytheon Six-sigma training and reduced time to collect, aggregate and report metrics by 40 hours per month for team's senior manager. The website model was copied by 5 other teams
- Led engineering, quality and operations teams in creating corrective action plans to bring suppliers back on schedule by a total of 8 months

TE Connectivity North America Automotive, Purchasing, Winston-Salem, NC

Supply Chain Internship

05/2015-08/2015

- Created Economic Order Quantity model to align goals of the purchasing and planning organizations, generating 2.3% savings across automotive part numbers.
- Collaborated with Global Procurement Council and built a team to carry model into application after internship for not only North America Automotive but global purchasing.
- Built a cost modeling tool for purchasing organization and the cost team to facilitate faster project quotation for interior lighting.

Department of Attorney General, Charitable Trust Division, Lansing, MI

Work-Study

10/2013-8/2014

- Analyzed the qualifications of charitable organizations soliciting in Michigan, ensuring compliance and providing protection to Michigan consumers.
- Managed the handling of confidential documents including applications, tax forms, and contracts for professional fundraisers, confirming accurate and current compliance with Michigan consumer protection law.
- Reduced backlog of charitable solicitation forms to zero in 2 months.

Wayne County Prosecuting Attorney's Office, Detroit, MI

Intern

5/2013-8/2013

- Collaborated with state, local and international governments expediting the extradition of criminals to and from Michigan.
- Communicated the position of the Wayne County Prosecuting Attorney's office to the governor's office in obtaining governor's warrants.

PUBLICATIONS AND ASSOCIATIONS

- Language: Mandarin Chinese.
- Proficient with Microsoft Office Suite, Microsoft Teams, Zoom Meetings, Skype Systems, GoToMeetings, SAP and Salesforce.
- Professional Associations: Graduate Supply Chain Management Association, Vice President of Community Outreach; J. Reuben Clark Law Society, Activities Chair, Tucson, AZ Michigan State University Alumni Association Board
- Publications: Praemon: Forecast and Analysis From the Brightest New Minds.
- Volunteer: Greater Lansing Foodbank Garden Project, Boy Scouts of America Troop 190 Cub Scout Master, Habitat For Humanity Lansing Re-Store Process Improvement, Volunteer Missionary in Toronto, Canada from 2005-2007.