

# CAMILO MESA AMARILES

SUPPLY CHAIN PROFESSIONAL

## CONTACT

-  864-484-6324
-  camilo.mesa.amariles@gmail.com
-  www.quorumanalytics.net
-  1604 Woodcrest Ln, Carrollton, TX, 75006

## SKILLS

- Data Analytics & Machine Learning
- Supply Chain Strategy Development
- Team Leadership and Management
- Cost Reduction and Optimization
- Vendor and Supplier Management
- Process Improvement and Six Sigma
- Logistics and Inventory Management
- Contract Negotiation
- Advanced Technology Integration in Supply Chain
- Demand Forecasting

## EDUCATION

### MC Integrated Supply Chain Management

### Michigan State University

2023-2025

End-to-End Supply Chain knowledge with deep functional focus

### MS Data Analytics focused in Supply Chain

### University of La Verne

2019-2020

Harness the power of Big Data and guide decision-making within the modern business world

### BS Industrial Engineering

### Universidad Pontificia Bolivariana

2008-2013

Optimization of complex processes, and systems by developing, improving and implementing Integrated Management Systems

## PROFILE

Strategic Supply Chain Executive with over 13 years of progressive leadership experience in end-to-end supply chain management, logistics optimization, and organizational transformation across retail, manufacturing, and CPG sectors. Proven track record in directing cross-functional teams, managing multimillion-dollar budgets, and delivering sustainable value through innovation, data analytics, and operational excellence.

Adept at leading high-impact initiatives that reduce costs, increase service levels, and align supply chain strategies with overall business objectives. Recognized for building strong vendor partnerships, mentoring talent, and fostering a culture of continuous improvement and accountability. Fluent in English and Spanish, with a global perspective and a hands-on approach to executive leadership.

## WORK EXPERIENCE

### Sr. Regional Transportation Manager

Mission Foods

2023-Present

Spearheaded transportation operations for the West Region, leading a team responsible for a \$52M budget and driving strategic cost-saving initiatives. Achieved \$6M in savings through the integration of data analytics, process optimization, and proactive asset management.

- Directed a mixed fleet of dedicated and 3PL carriers, maintaining a 99.61% average service level.
- Led the creation of advanced analytics tools to enhance load capacity planning, lane optimization, and carrier selection.
- Developed and implemented performance dashboards (Power BI), standardizing KPIs across the region and improving visibility for senior leadership.
- Acted as the key liaison with national carriers, negotiating contracts and ensuring alignment with service and financial targets.
- Cultivated a performance-driven team culture, mentoring mid-level managers and aligning cross-departmental efforts to meet strategic goals.

### Director of Planning

The Parent Company - Caliva

2021-2023

Directed company-wide planning, replenishment, and demand forecasting operations for a complex omnichannel supply chain. Served as the primary analytical leader for the Supply Chain Management team, driving automation, S&OP optimization, and cross-functional alignment between production, sales, and inventory functions.

- Developed and implemented an automated replenishment system, increasing company-wide fill rates to 98%.
- Created a forecasting tool based on seasonality and demand trends that ensured 100% availability of high-turnover SKUs (representing 80% of sales).
- Led the development of a Power BI-based dashboard integrating end-to-end supply chain KPIs, enabling executive visibility and strategic agility.
- Reduced inventory levels from \$12M to \$7M while increasing inventory turnover and minimizing product expiration.
- Owned the S&OP process and led collaboration between operations, finance, and commercial teams to drive business alignment and execution.

# CAMILO MESA AMARILES

SUPPLY CHAIN PROFESSIONAL

## LANGUAGES

English	<div style="width: 100%;"><div style="width: 100%;"></div></div>
Spanish	<div style="width: 100%;"><div style="width: 100%;"></div></div>
Portug	<div style="width: 100%;"><div style="width: 10%;"></div></div>

## WORK EXPERIENCE

### Director of Supply Chain (promoted from Sr. Supply Chain Manager)

Cardenas Markets 2016-2021

Promoted to Director after demonstrating exceptional leadership in driving supply chain transformation initiatives across Cardenas Markets' U.S. distribution network. Directed strategic planning and execution for forecasting, replenishment, and distribution while leading cross-functional teams to deliver measurable impact in cost reduction, inventory optimization, and process automation.

- Reduced inventory from \$11.5M to \$7.5M while increasing inventory turns and maintaining a 98% fill rate.
- Led development of automated business intelligence tools in Power BI to drive promotional pricing and vendor selection, generating an average of \$4M in additional weekly revenue.
- Successfully implemented MRP tools at the Chile production facility, achieving a 99% fill rate in the dry goods category.
- Increased forecast accuracy to 96% through data-driven planning and analytical modeling.
- Oversaw and mentored multifunctional teams across planning, logistics, and procurement, instilling a culture of accountability, ownership, and operational excellence.

## REFERENCES

Rodney Bonds  
Sr. VP of Supply Chain  
+1 909 990 8564

Eduardo Hurtado  
Sr. Director of Supply Chain Systems  
+1 831 262 2861

Amanda Berg  
Sr. Director of Supply Chain Services  
+1 602 670 5050

Adrian Castaneda  
VP of Supply Chain  
+1 909 243 4212

Eric Stover  
President & CEO  
+1 303 809 4413

### Lean Manufacturing Implementation Manager

Obrasde SAS 2015-2016

Drove company-wide lean transformation efforts by leading process improvement projects and instilling a continuous improvement culture across all departments. Collaborated directly with senior leadership to align operational excellence initiatives with broader business goals.

- Led cross-functional Kaizen initiatives that delivered over \$3M in cost savings in masonry operations.
- Increased Percentage of Completed Activities (PAC) from 80% to 93% by implementing performance tracking tools and follow-up action plans.
- Created a performance evaluation system for contractors and suppliers, increasing transparency and accountability.
- Developed and implemented optimized route scheduling and automated work schedules, resulting in annual savings of over \$33K.
- Trained operational teams on lean methodologies and facilitated continuous improvement workshops across all departments.

# CAMILO MESA AMARILES

SUPPLY CHAIN PROFESSIONAL

## SOFTWARES / CERTIFICATIONS

- SAS - Supply Chain Analytics
- Microsoft Power BI
- Microsoft Excel (Advanced Level)
- Tableau
- SAP
- WMS: Microsoft Dynamics AX
- Oracle WMS
- Python, SQL, DAX
- NetSuite, AWS, Salesforce
- Microsoft 365

## WORK EXPERIENCE

### Logistics Engineer

Latinco SA

2014-2015

Designed and implemented logistics strategies that enhanced warehouse operations, reduced costs, and increased data visibility across the supply chain. Served as a key contributor to corporate-wide inventory and process optimization efforts.

- Reduced inventory value from \$5M to \$3.7M through 5S methodology and lean warehouse practices.
- Decreased inventory adjustment errors by 80% through data validation and process redesign.
- Established company-wide 5S culture and launched an employee incentive program to support continuous improvement initiatives.
- Collaborated cross-functionally with operations and finance teams to align KPIs and improve decision-making.

### Demand Planner

Coldeplast SA

2012-2014

Led demand planning and forecasting for a national manufacturing operation, ensuring optimal inventory levels, service continuity, and cross-functional alignment with production, sales, and logistics.

- Achieved 95% forecast accuracy and 97% fill rate through the implementation of data-driven planning models.
- Delivered 98% on-time delivery and 93% production schedule attainment by streamlining S&OP processes.
- Developed interactive dashboards for visualizing KPIs across supply chain, production, and sales departments.
- Introduced Lean principles and continuous improvement practices that enhanced forecast reliability and service performance.

# CAMILO MESA AMARILES

SUPPLY CHAIN PROFESSIONAL

---

TO WHOM IT MAY CONCERN,

I am writing to express my interest in the position that you currently have available, as advertised. With a solid background in supply chain management and a proven track record of optimizing operations, I am excited about the opportunity to contribute to the company's success.

Throughout my 13 years career in supply chain management, I have consistently delivered strategic solutions to streamline processes, reduce costs, and enhance efficiency. On my previous roles, I spearheaded initiatives that resulted in a + \$11M reduction in supply chain costs for transportation, improved delivery times, enhanced supplier relationships, and maintain high service levels of 99.60% on average, and inventory reduction for more than + \$6M without stockouts for the "A" items (items that make 80% of the sales). My experience in logistics, procurement, inventory management, and warehouse operations has equipped me with a comprehensive understanding of the complexities within the supply chain landscape.

I am adept at implementing innovative logistics strategies, leveraging technology for seamless operations, team leadership, risk mitigation, and continuous process improvement. My ability to identify patterns through data analysis and my passion for driving operational excellence align well with the values and goals of the Company.

I am eager to bring my expertise in supply chain management to contribute to your continued success and growth. I am excited about the prospect of collaborating with a talented team dedicated to achieving excellence in supply chain operations.

Thank you for considering my application. I am looking forward to the possibility of discussing how my skills and experiences align with the needs of the Company. Please find my resume attached for your review.

SINCERELY,



CAMILO MESA AMARILES

---