

# BRIAN HARRINGTON

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## SUPPLY CHAIN EXECUTIVE

DISTRIBUTION | WAREHOUSE | LOGISTICS | SUPPLY CHAIN | FULFILLMENT

OPERATIONS EXECUTIVE with an impressive track record of driving organizational performance through the strategic alignment and execution of supply chain operations vital to cost reduction and bottom-line profit improvement. Solid knowledge and understanding in all phases of supply chain management including logistics, operations, automated warehousing, and transportation. Highly disciplined and resourceful team leader with the exceptional capacity to multitask in a fast-paced environment, manage competing priorities with ease, while achieving organizational and customer objectives.

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## QUALIFICATIONS SUMMARY

EXECUTIVE OVERSIGHT | SUPPLY CHAIN | LEADERSHIP & DEVELOPMENT | PROJECT MANAGEMENT  
OPERATIONS MANAGEMENT | TRANSPORTATION MANAGEMENT | WAREHOUSE MANAGEMENT SYSTEMS  
MULTI-SITE MANAGEMENT | NAT'L & INTERNATIONAL FULFILLMENT | QUALITY ASSURANCE | P & L  
CONTRACT NEGOTIATION | INVENTORY CONTROL | LEAN SIX SIGMA CERTIFICATION (GREEN)

- Proven ability to align the people, processes, and technologies to maintain consistent process management initiatives targeted at increasing the value of products and services to customers while fostering an environment of accountability and support for operational effectiveness and cost control.
  - Solid knowledge, understanding, and experience with Supply Chain / Procurement dynamic, including a product mix of over 13k items, and immediate on-hand inventory valued at over \$60 million per site.
  - Exceptional leadership skills with experience in employee development, counseling, evaluation, and discipline while providing a work environment conducive to promoting workplace safety, performance, and overall employee satisfaction.
  - Skilled in the design, development, and delivery of curriculum projects focused on enhancing performance and productivity while promoting personal development for employees.
  - Technical proficiencies in multiple company based software products, warehouse management systems, MS Word, MS Excel, MS PowerPoint, and MS Office applications.
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## PROFESSIONAL EXPERIENCE

**DIRECTOR OF LOGISTICS & SUPPLY CHAIN | Taylor Farms - Salinas, CA | 09/2021 - Present**

Lead & direct distribution, inventory, and logistics operations, both outbound & inbound for one of the top salad and bulk vegetable foodservice distributors in the US (Annual sales \$7 billion+). Responsible for day-to-day and long term operations for multi-sites both in California and Arizona. Accountable for vendor selection, Carrier relations, performance management, P&L, warehouse automation solutions, Cap-Ex budget, budget administration, operational & strategic development, and all facets of internal and direct fulfillment for both bulk and finished goods, in both retail and foodservice arenas. Project management specialist for automation & new technologies.

**DIRECTOR OF OPERATIONS | Dialog Direct (Qualfon) - Las Vegas, NV | 03/2020 – 08/2021**

Facilitated the start-up of new West Coast fulfillment operations for North America operations, distribution, and

fulfillment services. Dialog Direct is a subsidiary of Qualfon, an international corporation with locations worldwide and vested in multiple facets of business services ranging from Logistics & Supply Chain, Marketing Solutions, 3<sup>rd</sup> Party Labor, and a wide spectrum of value added, full-service business solutions for numerous clients, including a number of Fortune 500 companies (automotive, entertainment, supplements, hospitality, etc.).

**D.C. MANAGER | Designs for Health - Las Vegas, NV | 10/2017 – 02/2020**

Lead and direct distribution and logistics operations for highly reputed vitamin & supplement company in the US, responsible for the day-to-day operations of distribution center, inbound & outbound (domestic & international) logistics and warehouse operations. Ensure maximum efficiency and profitability, including inventory turn ratio, order fill rate accuracy, shrink, perfect order fill, etc.. Align DC initiatives with overall business goals. Hire, train, develop and evaluate the performance of branch management, employee productivity, KPI's. Manages the procurement, rotation, strategic inventory build and product rotation aspects of business. Accountable for vendor selection, applicable user systems (e.g. NetSuite, SAGE, etc.) relations, and performance management, budget administration, operational and strategic development, and all facets of employee recruiting, development, training, and retention.

**VICE PRESIDENT OF SUPPLY CHAIN | It Just Comes Naturally - Phoenix, AZ | 05/2013 – 09/2017**

Lead and direct procurement, distribution, supply chain, and logistics operations for an e-commerce Organics Home Delivery company out of central Arizona. Responsible for the short and long term operations of Buying, Inventory Management & Rotation, Full P&L responsibility, inbound & outbound logistics and warehouse operations. Accountable for purchasing, fleet management, asset management, vendor selection, customer relations, performance management, budget administration, operational and strategy development, and all facets of direct fulfillment, account management, etc. Manage asset and 3PL performance, including pricing and lane optimization with such partners as FedEx, On-Trac, and UPS. Direct to consumer business model.

**REGIONAL LOGISTICS MANAGER | Reckitt Benckiser - Ontario, CA | 04/2011 – 04/2013**

Lead and direct manufacturing, supply chain, distribution, and logistics operations for a manufacturing and global distribution home, health, and hygiene company HQ'ed out of Europe. Responsible for the day-to-day and long term operations of North America West Coast Operations. P&L responsibility for all inbound & outbound logistics and warehouse operations. Accountable for vendor selection, 3PL relations, performance management, budget administration, operational and strategy development, and all facets of direct fulfillment, customer relations, account management, etc.

**D.C. MANAGER (GM) | McLane Company - Temple, TX | 03/2008 – 03/2011**

Lead and direct distribution and logistics operations for a \$2.5 billion grocery division, responsible for the day-to-day operations of multiple distribution centers with 463+ employees; full P&L responsibility for all inbound and outbound logistics and warehouse operations. Accountable for vendor selection, applicable user systems (e.g. XATA, Road-Net, Manhattan, Retalix etc.) relations, and performance management, budget administration, operational and strategy development, and all facets of employee recruiting, development, training, and retention.

- Improved annual hourly payroll efficiencies by over \$4.85 million; accomplished with no reduction in force.
- Reduced annual over, short, and damaged (OS&D) inventory levels from .415% in 2008 to .238% in 2011.
- Led the division to achieve the status of most profitable for 2009 out of 20 grocery divisions; received performance award for 2010.

**LINKS**

LinkedIn: <https://www.linkedin.com/in/brian-harrington-805790201/>