

Tobi Finch

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Executive Summary

Results-driven Supply Chain Director with over 31 years of experience in manufacturing and operations. Consistently delivers substantial operational improvements and bottom-line growth through strategic S&OP, logistics optimization, and expert inventory control. Adept at mentoring high-performing teams and leveraging ERP systems (Epicor, Plex, MGO) to drive seamless production launches and sustain operational excellence.

Professional Experience

Supply Chain Manager, Avancez, Arlington, TX (Feb 2025–Present)

- Manage material and inventory control systems, leveraging ERP and customer MRP to maintain optimal stock levels and prevent production delays.
- Direct inbound freight logistics and material flow, achieving 100% on-time delivery and meeting aggressive production schedules.
- Lead and participate in continuous improvement initiatives, including Lean and Kaizen events, to enhance plant efficiency and optimize layouts.
- Proactively analyze data within the MGO ERP system to manage material impacts from engineering changes and new program launches.

Supply Chain Manager, IAC, Arlington, TX (Aug 2023–Jan 2025)

- Spearheaded a team to ensure flawless production launches by executing Forecast and S&OP, resulting in zero material shortages.
- Implemented rigorous inventory controls for \$8M+ in inventory, successfully reducing negative inventory and scrap while maintaining an optimal two-day supply.
- Strengthened supplier relationships through proactive audits and contract negotiations, improving incoming material quality and reducing defects.

Supply Chain Purchasing Manager, SMTC, Palm Bay, FL (Nov 2022–Aug 2023)

- Directed a team of 14, including Buyers and Shipping/Receiving staff, to align procurement activities with production demands.
- Mitigated component shortages through close collaboration with Program Management during daily operational reviews.
- Revamped the customer onboarding process by integrating requirements into the ERP, ensuring timely fulfillment of new program launches.
- Optimized operational efficiency by reducing WIP inventory by 25%, which streamlined production flow and manpower allocation.

Supply Chain Manager, Libra Industries, Dayton, OH (Feb 2021–Nov 2022)

- Orchestrated daily production schedules, resulting in a 30% improvement in on-time delivery.
- Led project management from setup through production procedure development and execution.
- Devised a new data input method for integrating customer requirements into the ERP, significantly contributing to a system upgrade.
- Achieved a 50% reduction in Work in Process (WIP) inventory by optimizing production flow and workforce allocation.

Warehouse Manager, Driv, Kettering, OH (Mar 2020–Feb 2021)

- Led a team focused on inventory accuracy across 300+ SKUs, achieving an 85% accuracy rate through successful physical inventory management.
- Optimized warehouse operations to maintain a 5-day finished goods supply, contributing to a 30% reduction in raw component inventory.
- Managed all domestic and international logistics, maintaining a 95% accuracy rate in shipping and receiving KPIs.

Supply Chain Manager, Hematite Inc., Englewood, OH (Oct 2018–Mar 2020)

- Trained and developed supply chain staff on the Plex ERP system, enhancing business process efficiency.

- Streamlined warehouse operations for \$2M+ in inventory, maintaining an average of five days of finished goods.
- Collaborated with cross-functional teams to achieve a 95% success rate on product launches and effectively managed engineering changes.

Director of Supply Chain, PDi Communications, Springboro, OH (Mar 2016–Oct 2018)

- Oversaw a team of Purchasing, Dock, and Shipping/Receiving staff, managing a \$3.5M+ inventory.
- Conducted all domestic and international logistics, streamlining processes to enhance operational efficiency.
- Negotiated purchasing and vendor contracts and improved accurate S&OP and forecasting using the Epicor ERP system.

Delphi Thermal, Vandalia, OH (June 1994–March 2016)

- **Supply Chain Manager (Feb 2013–March 2016)**
 - Managed a diverse team of 28, ensuring high performance and process adherence.
 - Oversaw S&OP, contributing to successful production launches without material shortages.
 - Administered inventory control for assets exceeding \$5M, implementing Just-in-Time (JIT) sequencing and achieving a 100% delivery rating.
 - Exceeded financial goals by operating \$1.2M under budget in 2013, while reducing scrap and negative inventory by 10%.
 - **Master Planner/Supply Chain Analyst (Feb 2004–Feb 2013)**
 - Supervised inventory levels to meet customer requirements and manage costs, maintaining a consistent 85% inventory accuracy.
 - Managed over \$1M in inventory, ensuring optimal turnover and preventing supply disruptions.
 - Conducted inventory analysis to reduce excess and obsolete materials, improving inventory accuracy to 90%.
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Education

Wright State University, Fairborn, OH

- Master's Degree, Logistics and Supply Chain (Jan 2013–Dec 2014)

Indiana Wesleyan University, Marion, IN

- Bachelor's Degree, Business Management (Oct 2008–Dec 2012)
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Skills

- **Supply Chain & Operations:** Strategic Sourcing, Procurement, Logistics Management, Production Scheduling, Lean Manufacturing, Kaizen, Six Sigma, Process Improvement, JIT.
- **Inventory & Systems:** Inventory Control, S&OP, Demand Planning, Forecasting, MRP Systems, ERP Systems (Epicor, Plex, MGO).
- **Leadership & Management:** Team Management, Contract Negotiation, Problem Solving, Cross-Functional Collaboration, Stakeholder Management.