

TY MCFARLAND

Senior Vice President, Global Operations | Operational Leadership
| Logistics Optimization | Strategic Growth

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EXPERIENCE

 Senior Vice President Operations and Logistics 01/2023
FJS Personal Watercraft Products Queen Creek, Az

- Led Manufacturing, Supply Chain and Logistics of after market products for Kawasaki, Yamaha, Polaris, and Seadoo, overseeing global distribution and retailing
- Managed comprehensive business operations including P&L, EBITDA, Sales, Operations, Manufacturing, and Logistics, driving significant company growth
- Pioneered Marketing Strategy, leading to over 750% growth since 2020 and a 350% increase in manufacturing capacity
- Oversaw global third-party manufacturing and new product introduction, enhancing operational efficiency and product lineup
- Utilized HDPE rotary molding for plastic fuel tanks and CNC machining to produce high-quality components
- Achieved world-class customer service standards, significantly boosting customer loyalty and retention

 Vice President Operations, Supply Chain, and Logistics 09/2020 - 05/2023
OTC Industrial Technologies Phoenix, Az

- Led operations for four companies, Laron Mechanical, Keller Electrical, TP Pump, and Direct Air
- Managed P&L and all Operations
- Integrating three new acquisitions under a \$1B distributor and manufacturer of industrial products
- Achieved \$2.6 million in cost reductions through process improvements in the first year
- Directed manufacturing processes across 462 FTEs in five U.S. locations for a leading manufacturer and distributor of industrial equipment
- Oversaw the fabrication of steel and aluminum products and the manufacturing of diverse electrical and mechanical solutions including air compressor modules and electrical controls
- Managed comprehensive services in electrical motor rewinding, ASME R Stamp fabrication, and field service repairs
- Implemented 5S manufacturing and construction practices for the mining and public utility industries
- Coordinated with Genstar Capital, a private equity firm, to drive strategic operations and growth

 Vice President Global Operations, Distribution, & Logistics 01/2016 - 09/2020
Master Electronics Phoenix, Az

- Managed P&L, production operations, supply chain, logistics, and quality across three countries and six global locations, handling 380,000 distinct SKUs
- Led distribution management of seven centers including subsidiaries: Waldom Electronics, Taylor Electronics, and Electrosonic
- Implemented systems such as Dimensionalizer, Conveyor, Autostore, and a 3PL warehouse, driving operational efficiency
- Achieved 32% increase in inventory turns and improved inventory accuracy by 64%, enhancing supply chain performance
- Boosted production efficiency from 82% to 98.6% and reduced turnover by 54%, contributing to operational excellence
- Executed cost reductions totaling \$4 million annually, significantly enhancing financial outcomes
- Positioned company as the 17th largest in its sector with strategic oversight as a 3PL and authorized distributor of \$800 million in electronic components

SUMMARY

An Senior Operations Executive with over 20 years of experience in global operations and supply chain optimization with expertise in operational efficiency and logistics infrastructure leadership.

Notable achievements have included directing a 750% revenue increase and accomplishing \$6 million in annual cost savings through strategic initiatives. Seeking a position as Senior Vice President Global Operations, where my extensive experience in operational management and logistics will support your mission of enhancing service delivery and operational excellence globally.

KEY ACHIEVEMENTS

Revenue Growth Leadership

Achieved a 750% revenue growth through enhanced logistics infrastructure and innovative marketing strategies.

Cost Efficiency Champion

Realized \$6 million annual cost savings by driving operational efficiency in supply chain processes.

Manufacturing Expansion

Increased manufacturing capacity by 350% by optimizing operational workflows and logistics management.

DEGREES & CERTIFICATIONS

B.S. Degree Supply Chain Management

Certified - Executive Leadership, Harvard Business School

Six Sigma green belt certified

DISCIPLINES

Supply Chain Management

Sales - SIOP - S&OP - SOX

Distribution - Logistics

Operations - Planning

EXPERIENCE



Senior Director Supply Chain

01/2014 - 02/2015

ASM

Tempe, Az.

- Oversaw P&L for Supply Chain, Operations, Inventory, Logistics, Quality, IT, and Compliance
- Grew top-line spares sales by 12% quarterly, contributing to a 38% increase in spares revenue, alongside achieving cost reductions of over \$3.5 million



Vice President Of Operations

05/2007 - 01/2014

FHI Plant Services Inc

Phoenix, AZ

- Managed P&L and all Operational activities
- Implemented activity-based costing, outsourcing, JIT delivery, and multi-site vendor managed inventory (VMI) and consignment
- Managed construction and outage projects such as solar, natural gas, and fossil fuel electrical utilities
- Expanded market by 300%, increased profit by 385% reduced costs by 38%



Vice President Global Supply Chain

10/2001 - 05/2007

Rogers Corporation

Chandler, AZ

- Managed P&L, Global Supply Chain, Warehousing, 3PL, Value-Add, and Logistics
- Led \$900M B2B manufacturer in aerospace, defense, and more sectors, ensuring compliance with ISO 9001 standards
- Managed Procurement, Manufacturing, and Logistics, focusing on Quality Improvement, and ISO compliance
- Implemented strategic sourcing and supply chain solutions, decreasing inventory by 22% and reducing lead times by 4 weeks
- Drove Six Sigma and Lean initiatives as a Green Belt, increasing manufacturing throughput by 41%
- Negotiated supplier contracts, achieving \$6 million in annual cost reductions
- Implemented Vendor Managed Inventory and supply chain dashboards, enhancing operational efficiency
- keywords: Strengthened guided operated

EDUCATION



B.S. Degree, Supply Chain, Manufacturing, and Inventory Management

Tempe, Az

Arizona State University



Lean Six Sigma Green Belt

Tempe, Az

Rogers Corporation



Certified in Negotiations

Chandler, Az

KARRASS Effective Negotiating®



Certified, Rhythm Systems KPI Software

Phoenix, Az

Rhythm Systems



Certified Executive Leadership

Boston, Mass.

Harvard Business School

DISCIPLINES

Global Supply Chain

Manufacturing - 5S/6S

Inventory Mgt. - Quality Control

Purchasing - Procurement

Engineering - Field Service

Safety - OSHA

Cultural Competencies

ITAR - Int. Traffic in Arms

DFARS - Defense Fed. Aquis. Reg.

ISO 9001 - AS 9001 (Aerospace)

Omnichannel

INDUSTRIES

Aerospace / Defense

Automotive

Electronics - Industrial

EMS - SMT - PCB - Cell Phone

Rigid and Flex Circuit Boards

Clean Coal - Gas - Solar - Welding

Electrical Public Utility - Mining

COMPUTER SKILLS

AI · JD Edwards · Microsoft suite ·

Peoplesoft · SAP · Oracle · Smartsheet ·

Rhythm Systems · WMS · MRP · ERP ·

DRP · Excel · World Ship · Ecommerce ·

Predictive Analytics · Creativity ·

Project Management · Resilience ·

Decision-Making · Risk Management ·

Communication · Teamwork ·

Attention to Detail

COUNTRIES

🇹🇼 Taiwan

🇯🇵 Japan

COUNTRIES

-  China
-  Europe
-  Mexico
-  Singapore
-  Thailand
-  Korea
-  USA/Canada